

USA BASQUE TRADE AND INVESTMENT INC.

AUDITORIA TXOSTENA, URTEKO KONTUAK ETA KUDEAKETA-TXOSTENA /
INFORME DE AUDITORÍA, CUENTAS ANUALES E INFORME DE GESTIÓN

USA Basque Trade & Investment, Inc.

Financial Statements and accompanying notes for the years ended December 31, 2020 and
2019

USA Basque Trade & Investment, Inc.
Years ended December 31, 2020 and 2019

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INDEPENDENT AUDITOR'S REPORT

To the Stockholder of USA Basque Trade and Investment, Inc.

Opinion

We have audited the accompanying financial statements of USA Basque Trade and Investment, Inc. (a District of Columbia corporation), which comprise the balance sheets as of December 31, 2020 and 2019, and the related statements of operations, changes in stockholder's equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Basque Trade and Investment, Inc. as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of USA Basque Trade and Investment, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Basque Trade and Investment, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of USA Basque Trade and Investment, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Basque Trade and Investment, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Restriction on Use

This report is intended solely for the information and use of SPRI group and the management of USA Basque Trade and Investment, Inc. This report is not intended to be and should not be used by anyone other than these specified parties.

Rivera-Robles & Montes CPA, PLLC

New York, New York

February 1, 2021

USA Basque Trade & Investment, Inc.

Balance Sheets

December 31, 2020 and 2019

| | 2020 | 2019 |
|--|------------------|------------------|
| Assets | | |
| Current Assets | | |
| Cash | \$ 38,465 | \$ 3,424 |
| Due from Parent | - | 6,284 |
| Total Current Assets | 38,465 | 9,708 |
| Fixed Assets | | |
| Office furniture and fixtures, net | 3,627 | 5,079 |
| Equipment, net | 2,089 | 3,482 |
| Total Fixed Assets | 5,716 | 8,561 |
| Total Assets | <u>\$ 44,181</u> | <u>\$ 18,269</u> |
| Liabilities & Stockholder's Equity | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | \$ 7,677 | \$ 9,708 |
| Due to Parent | 30,788 | - |
| Deferred Income | 5,715 | 8,560 |
| Total Current Liabilities | 44,180 | 18,268 |
| Total Liabilities | <u>44,180</u> | <u>18,268</u> |
| Stockholder's Equity | | |
| Common Stock (1,000 shares issued, par value \$0.01) | 1 | 1 |
| Total Equity | 1 | 1 |
| Total Liabilities & Stockholder's Equity | <u>\$ 44,181</u> | <u>\$ 18,269</u> |

The accompanying notes are an integral part of these financial statements.

USA Basque Trade & Investment, Inc.

Statements of Operations

Years Ended December 31, 2020 and 2019

| | 2020 | 2019 |
|---------------------------|-----------------------|-----------------------|
| Revenue | | |
| Contribution Revenue | \$ 348,055 | \$ 340,976 |
| Other Income | <u>2,845</u> | <u>3,463</u> |
| Total Revenue | <u><u>350,900</u></u> | <u><u>344,439</u></u> |
| | | |
| Expenses | | |
| Compensation and Benefits | 220,602 | 184,528 |
| Rent | 75,904 | 72,705 |
| Insurance | 1,434 | 1,320 |
| General & Administrative | 16,790 | 26,086 |
| Travel | 13,813 | 19,753 |
| Marketing and Advertising | 1,502 | 18,350 |
| Professional Services | 16,078 | 11,363 |
| Depreciation | 2,845 | 3,463 |
| Other Expenses | <u>1,932</u> | <u>6,871</u> |
| Total Expenses | <u><u>350,900</u></u> | <u><u>344,439</u></u> |
| | | |
| Net Income | <u><u>\$ -</u></u> | <u><u>\$ -</u></u> |

The accompanying notes are an integral part of these financial statements.

USA Basque Trade & Investment, Inc.
Statements of Changes in Stockholder's Equity

Years Ended December 31, 2020 and 2019

| | Common Stock | Retained Earnings | Total |
|------------------------------|--------------|-------------------|-------------|
| Balance at January 1, 2019 | \$ 1 | \$ - | \$ 1 |
| Net Income | - | - | - |
| Balance at December 31, 2019 | <u>\$ 1</u> | <u>\$ -</u> | <u>\$ 1</u> |
| Net Income | - | - | - |
| Balance at December 31, 2020 | <u>\$ 1</u> | <u>\$ -</u> | <u>\$ 1</u> |

The accompanying notes are an integral part of these financial statements.

USA Basque Trade & Investment, Inc.

Statements of Cash Flows

Years Ended December 31, 2020 and 2019

| | 2020 | 2019 |
|---|------------------|-----------------|
| Cash Flows from Operating Activities | | |
| Net Income | \$ - | \$ - |
| Adjustments to Reconcile Net Income to Net Cash Provided by (Used In) Operating Activities | | |
| Depreciation Expense | 2,845 | 3,463 |
| (Increase) /Decrease in: | | |
| Due From Parent | 6,284 | (6,284) |
| Prepaid Expenses | - | 6,556 |
| Increase / (Decrease) in: | | |
| Due to Parent | 30,788 | - |
| Accounts Payable | (2,031) | (3,380) |
| Deferred Income | <u>(2,845)</u> | <u>(789)</u> |
| Net Cash Provided by (Used in) Operating Activities | <u>35,041</u> | <u>(434)</u> |
| Cash Flows from Investing Activities | | |
| Purchase of Fixed Assets | - | (2,674) |
| Net Cash Used in Investing Activities | <u>-</u> | <u>(2,674)</u> |
| Cash Flows from Financing Activities | | |
| Repayment of Advances to Parent | - | (22,685) |
| Net Cash Used in Financing Activities | <u>-</u> | <u>(22,685)</u> |
| Net Increase (Decrease) in Cash | 35,041 | (25,793) |
| Cash, beginning of year | 3,424 | 29,217 |
| Cash, ending of year | <u>\$ 38,465</u> | <u>\$ 3,424</u> |
| Supplemental Disclosures: | | |
| Income taxes paid | <u>\$ 1,532</u> | <u>\$ 6,750</u> |

The accompanying notes are an integral part of these financial statements

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2020 and 2019

NOTE 1 – BASIS OF PRESENTATION AND NATURE OF ORGANIZATION

Basis of Presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) on the accrual basis of accounting.

Nature of Organization

In December 8, 2017, USA Basque Trade and Investment Inc. (the “Company”) was incorporated in the District of Columbia. The Company started operation in June 2018. The Company is wholly owned subsidiary of SPRI Group (“Parent”). The SPRI Group aims to support, promote, and contribute to the competitive improvement of Basque companies.

The Company provides comprehensive support to Basque company to facilitate its access to the American market and its process of implantation in it, as well as developing relationships with public and private U.S. entities in favor of the interests of Basque companies in the country.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Contribution Revenue

The Company receives contributions from the Parent to operate and provide its services. The contributions are subject to a budget approved by the Basque Parliament. Nevertheless, the contributions do not involve specific arrangement with reciprocal exchange between the Company and the Parent.

The Parent provides two forms of contribution to the Company: i) Contributions to fund operating expenses; ii) Contributions to fund capital investments. The contributions to fund capital investments are recognized as income in the statement of operations as the capital investments are depreciated over their useful life.

Fixed Assets

Fixed assets are stated at cost, less accumulated depreciation. Depreciation is calculated using the double declining method over the estimated useful lives. Depreciation expenses for the years ended December 31, 2020 and 2019 were \$2,845 and \$3,463, respectively.

The estimated useful lives of the assets are:

| Category | Estimated Useful Life |
|-------------------------------|------------------------------|
| Office furniture and fixtures | 7 years |
| Equipment | 5 years |

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2020 and 2019

As of December 31, 2020, the net book values of the Company's fixed assets were the following:

| Category | Cost | Accumulated Depreciation | Net Book Value |
|-------------------------------|-------------|---------------------------------|-----------------------|
| Office Furniture and Fixtures | \$ 8,297 | \$ (4,670) | \$ 3,627 |
| Equipment | 5,472 | (3,383) | 2,089 |
| Total | \$ 13,769 | \$ (8,053) | \$ 5,716 |

As of December 31, 2019, the net book values of the Company's fixed assets were the following:

| Category | Cost | Accumulated Depreciation | Net Book Value |
|-------------------------------|-------------|---------------------------------|-----------------------|
| Office Furniture and Fixtures | \$ 8,297 | \$ (3,218) | \$ 5,079 |
| Equipment | 5,472 | (1,990) | 3,482 |
| Total | \$ 13,769 | \$ (5,208) | \$ 8,561 |

Reclassifications

Certain reclassifications have been made to the prior year financial statements in order for them to be in conformity with the current year presentation.

NOTE 3 – OPERATING LEASE

In June 2018, the Company entered into an office lease arrangement for the period beginning August 1, 2018 to January 31, 2026. The lease agreement states that the annual lease payment will increase 2.5% every 12 months from the inception of the lease. The lease agreement also provides for one-month rent abatement to occur for once a year in August for the entire term of the lease. Total lease expenses for the years ended December 31, 2020 and 2019 were \$75,094 and \$72,705, respectively.

Following table illustrates the future minimum lease payments for the Company:

| Year Ending December 31: | Future Minimum Lease Payments Excluding Rent Abatement |
|--------------------------|--|
| 2021 | \$ 83,439 |
| 2022 | 85,525 |
| 2023 | 87,663 |
| 2024 | 89,855 |
| 2025 | 92,101 |
| 2026 | 15,572 |
| Total | \$ 454,155 |

NOTE 4 – RELATED PARTY TRANSACTIONS

The Company is financially dependent on the Parent to carry out its operating activities. In 2020, the contribution revenue received from the Parent was \$348,055 to account for operational expenses and \$2,845 were recognized as income to account for depreciable capital assets of the Company.

Moreover, at year-end of 2020, the Company had surplus contribution over its operating expense that will be payable to the Parent. Payable to Parent at December 31, 2020 was \$30,788 which is recorded under current liabilities.

In 2019, the contribution revenue received from the Parent was \$340,976 to account for operational expenses and \$3,463 were recognized as income to account for depreciable capital assets of the Company. Likewise, a contribution

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2020 and 2019

amounting \$2,674 was received by Parent to account for capital investments and incorporated in the Balance Sheet as Deferred Income.

In 2019, the Company repaid the Parent \$22,685 in advances received in the prior year.

NOTE 5 – Compensation and Benefits

The Company employed two full-time employees in 2020 and 2019 and the related costs of compensation and benefits are the following:

| | 2020 | 2019 |
|---------------------------------|-------------------|-------------------|
| Salary | \$ 170,000 | \$ 140,833 |
| Payroll Taxes | 14,665 | 12,735 |
| Medical Insurance | 35,937 | 30,960 |
| Total Compensation and Benefits | <u>\$ 220,602</u> | <u>\$ 184,528</u> |

NOTE 6 – Risks and Uncertainties

Cash

The Company maintains its cash balance in a financial institution that is a member of the Federal Deposit Insurance Corporation (FDIC). The cash account is insured up to \$250,000. The Company has not experienced any losses in this account and believes it is not exposed to any significant credit risk on its cash.

NOTE 7 – INCOME TAXES

Income taxes are accounted for under the asset and liability method as prescribed by Accounting Standard Codification Topic 740, *Income Taxes* (“ASC 740”). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases of assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance, when in the Company's opinion it is likely that some portion or the entire deferred tax asset will not be realized. At December 31, 2020 and 2019, the estimated federal and state income tax payable were \$610 and \$0, respectively.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Company and recognize a tax liability if the Company has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken and has concluded that as of December 31, 2020 and 2019, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

NOTE 8 – CONTINGENCIES

From time to time the Company may be involved in various legal matters and proceedings arising in the ordinary course of operation. As of December 31, 2020 and 2019, there were no active claims and litigations pending against the Company.

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2020 and 2019

NOTE 9 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 1, 2021, the date the financial statements were available to be issued. There were no material subsequent events that required recognition or disclosures in these financial statements.

USA BASQUE TRADE AND INVESTMENT INC.

KAPITAL- ETA USTIAPEN-AURREKONTUEN LIKIDAZIOA /
LIQUIDACIÓN DE LOS PRESUPUESTOS DE CAPITAL Y DE EXPLOTACIÓN

1.- Ustiapen- eta kapital-aurrekontuak, eta aurreikusitako helburuak

1.a) Ustiapen- eta kapital-aurrekontuen exekuzioa

KAPITAL AURREKONTUA / PRESUPUESTO DE CAPITAL

| INBERTSIOAK INVERSIONES | AURREKONTUA PRESUPUESTO | | | EGINDAKOA REALIZADO | ALDEA DIFERENCIA | % | Euro / Euros |
|---|----------------------------|-------------------------|----------------------|------------------------|---------------------|------------|--------------|
| | HASIERAKOA INICIAL | ALDAKETA MODIFICACI. | EGUNERATUA ACTUAL | | | | |
| II. INBERTSIO UKIEZIN, MATERIAL, ONDASUN HIGIEZIN ETA BESTE BATZUEN GEHIKUNTZA AUMENTO DE INVERSIONES INTANGIBLES, MATERIALES, INMOBILIARIAS Y OTRAS | 10.000 | --- | 10.000 | --- | 10.000 | 0 | |
| VI. ESKUDIRUAREN EDO BALIOKIDEEN GEHIKUNTZA GARBIA AUMENTO NETO DEL EFECTIVO O EQUIVALENTES | --- | 7.000 | 7.000 | 28.298 | (21.298) | 404 | |
| INBERTSIOAK GUZTIRA TOTAL INVERSIONES | 10.000 | 7.000 | 17.000 | 28.298 | (11.298) | 166 | |

| FINANTZAKETA FINANCIACIÓN | AURREKONTUA PRESUPUESTO | | | EGINDAKOA REALIZADO | ALDEA DIFERENCIA | % | Euro / Euros |
|--|----------------------------|-------------------------|----------------------|------------------------|---------------------|------------|--------------|
| | HASIERAKOA INICIAL | ALDAKETA MODIFICACI. | EGUNERATUA ACTUAL | | | | |
| I. USTIAPEN-JARDUERETAKO DIRU-FLUXU POSITIBOAK FLUJOS POSITIVOS DE EFECTIVO DE LAS ACTIVIDADES DE EXPLOTACIÓN | --- | --- | --- | 27.826 | (27.826) | --- | |
| II. INBERTSIO UKIEZIN, MATERIAL, HIGIEZIN ETA BESTE BATZUEN GUTXITZEA DISMINUCIÓN DE INVERSIONES INTANGIBLES, MATERIALES, INMOBILIARIAS Y OTRAS | --- | --- | --- | 472 | (472) | --- | |
| III. JASOKO DIREN TRANSFERENTZIAK, DIRULAGUNTZAK, DOHAINTZAK ETA LEGATUAK TRANSFERENCIAS, SUBVENCIONES, DONACIONES Y LEGADOS A RECIBIR | 10.000 | --- | 10.000 | --- | 10.000 | 0 | |
| IV. ONDARE-TRESNEN GEHIKUNTZA ETA FINANTZA-INBERTSIOEN GUTXITZEA AUMENTO DE INSTRUMENTOS PATRIMONIO Y DISMINUCIÓN DE INVERSIONES FINANCIERAS | --- | 7.000 | 7.000 | --- | 7.000 | 0 | |
| FINANTZAKETA GUZTIRA TOTAL FINANCIACIÓN | 10.000 | 7.000 | 17.000 | 28.298 | (11.298) | 166 | |

INBERTSIOAK

Balio eguneratuaren %5a gainditzen duten desberdintasunen azalpenak, beti ere desberdintasuna edo aldea 30.000 baino handiagoa bada.

Inbertsio ukiezinak, materialak, higiezinak eta beste batzuk: COVID-19ak eragindako mundu-mailako pandemiaren ondorioz, ez dira egin aurreikusitako inbertsioak ibilgetu materialean. Mugikortasun-mugek eta telelana ezartzeak atzeratu egin dituzte inbertsio horiek.

FINANTZAKETA

Balio eguneratuaren %5a gainditzen duten desberdintasunen azalpenak, beti ere desberdintasuna edo aldea 30.000 baino handiagoa bada.

Jasoko diren transferentziak, dirulaguntzak, dohaintzak eta legatuak: Ibilgetu materialetako inbertsioei aurre egiteko jasotako dirulaguntzei dagokie; kasu honetan, aldea sortu da inbertsio horiek ez direlako egin, gorago aipatutako arrazoia direla eta.

1.- Presupuestos de explotación y capital, así como objetivos previstos

1.a) Ejecución de los presupuestos de capital y explotación

| FINANTZAKETA FINANCIACIÓN | AURREKONTUA PRESUPUESTO | | | EGINDAKOA REALIZADO | ALDEA DIFERENCIA | % | Euro / Euros |
|--|----------------------------|-------------------------|----------------------|------------------------|---------------------|------------|--------------|
| | HASIERAKOA INICIAL | ALDAKETA MODIFICACI. | EGUNERATUA ACTUAL | | | | |
| I. USTIAPEN-JARDUERETAKO DIRU-FLUXU POSITIBOAK FLUJOS POSITIVOS DE EFECTIVO DE LAS ACTIVIDADES DE EXPLOTACIÓN | --- | --- | --- | 27.826 | (27.826) | --- | |
| II. INBERTSIO UKIEZIN, MATERIAL, HIGIEZIN ETA BESTE BATZUEN GUTXITZEA DISMINUCIÓN DE INVERSIONES INTANGIBLES, MATERIALES, INMOBILIARIAS Y OTRAS | --- | --- | --- | 472 | (472) | --- | |
| III. JASOKO DIREN TRANSFERENTZIAK, DIRULAGUNTZAK, DOHAINTZAK ETA LEGATUAK TRANSFERENCIAS, SUBVENCIONES, DONACIONES Y LEGADOS A RECIBIR | 10.000 | --- | 10.000 | --- | 10.000 | 0 | |
| IV. ONDARE-TRESNEN GEHIKUNTZA ETA FINANTZA-INBERTSIOEN GUTXITZEA AUMENTO DE INSTRUMENTOS PATRIMONIO Y DISMINUCIÓN DE INVERSIONES FINANCIERAS | --- | 7.000 | 7.000 | --- | 7.000 | 0 | |
| FINANTZAKETA GUZTIRA TOTAL FINANCIACIÓN | 10.000 | 7.000 | 17.000 | 28.298 | (11.298) | 166 | |

INVERSIONES

Explicación de las diferencias superiores al 5% del importe actualizado, siempre y cuando sean superiores a 30.000 euros

Inversiones intangibles, materiales, inmobiliarias y otras:

Como consecuencia de la situación de pandemia mundial provocada por el COVID-19 no se han llevado a cabo las inversiones previstas en Inmovilizado Material. Las restricciones de movilidad y la implantación del teletrabajo han retrasado la materialización de estas inversiones.

FINANCIACIÓN

Explicación de las diferencias superiores al 5% del importe actualizado, siempre y cuando sean superiores a 30.000 euros

Transferencias, subvenciones, donaciones y legados a recibir: Corresponde a las subvenciones recibidas para hacer frente a las inversiones de inmovilizado material, en este caso la diferencia surge de la no realización de dichas inversiones debido a los motivos anteriormente expuestos.

USTIAPEN AURREKONTUA / PRESUPUESTO DE EXPLOTACIÓN

| GASTUAK GASTOS | AURREKONTUA PRESUPUESTO | | | EGINDAKOA REALIZADO | ALDEA DIFERENCIA | % Euro / Euros |
|---|----------------------------|-------------------------|----------------------|------------------------|---------------------|-------------------|
| | HASIERAKOA INICIAL | ALDAKETA MODIFICACI. | EGUNERATUA ACTUAL | | | |
| I. PERTSONAL-GASTUAK GASTOS DE PERSONAL | 209.700 | ---- | 209.700 | 193.138 | 16.562 | 92 |
| II. FUNTZIONAMENDU-GASTUAK GASTOS DE FUNCIONAMIENTO | 139.240 | ---- | 139.240 | 112.058 | 27.182 | 80 |
| 2. KANPOKO ZERBITZUAK SERVICIOS EXTERIORES | 139.240 | — | 139.240 | 109.895 | 29.345 | 79 |
| 3. TRIBUTUAK TRIBUTOS | — | — | — | 1.691 | (1.691) | *** |
| 4. KUDEAKETA ARRUNKETO BESTELAKO GASTUAK OTROS GASTOS DE GESTIÓN CORRIENTE | — | — | — | 472 | (472) | *** |
| VI. USTIAPEN-JARDUERETAKO DIRU-FLUXU POSITIBOAK FLUJOS POSITIVOS DE EFECTIVO DE LAS ACTIVIDADES DE EXPLOTACIÓN | — | — | — | 27.826 | (27.826) | *** |
| GASTUAK GUZTIRA TOTAL GASTOS | 348.940 | — | 348.940 | 333.022 | 15.918 | 95 |

| DIRU-SARRERAK INGRESOS | AURREKONTUA PRESUPUESTO | | | EGINDAKOA REALIZADO | ALDEA DIFERENCIA | % Euro / Euros |
|---|----------------------------|-------------------------|----------------------|------------------------|---------------------|-------------------|
| | HASIERAKOA INICIAL | ALDAKETA MODIFICACI. | EGUNERATUA ACTUAL | | | |
| IV. USTIAPENEKO TRANSFERENTZIAK ETA DIRULAGUNTZAK TRANSFERENCIAS Y SUBVENCIONES DE EXPLOTACIÓN | 348.940 | ---- | 348.940 | 304.724 | 44.216 | 87 |
| VI. ORDAINTZEKO KONTUEN GEHIKETA ETA KOBRAZTEKO KONTUEN GUTXITZE GARBIAK AUMENTO CUENTAS A PAGAR Y DISMINUCIÓN CUENTAS A COBRAR NETOS | — | — | — | 28.298 | (28.298) | *** |
| DIRU-SARRERAK GUZTIRA TOTAL INGRESOS | 348.940 | — | 348.940 | 333.022 | 15.918 | 95 |

GASTUAK

Balio eguneratuaren %5a gainditzen duten desberdintasunen azalpenak, beti ere desberdintasuna edo aldea 30.000 baino handiagoa boda.

Langileen gastuak:

Langileen gastuaren % 92 exekutatu da, eta aldeak daude EUR / USD truke-tasan egon den aldakuntzaren ondorioz.

Funtzionamendu-gastuak:

Ekitaldiak antolatzeko eta mugikortasuneko egungo mugak direla eta, zerbitzu profesional independenteak kontratatzeko gastuak behera egin du. Hori horrela, eta aintzat hartuta formatu digitaleko jarduketek gora egin dutela, ez da erabat exekutatu partida honetarako aurrekontua.

Ustiapen-jardueretako diru-fluxu positiboak:

Diru-fluxu horiek ustiapen-jardueretik sortzen dira, nagusiki hartzekodunen saldoa areagotzetik.

GASTOS

Explicación de las diferencias superiores al 5% del importe actualizado, siempre y cuando sean superiores a 30.000 euros.

Gastos de personal:

El gasto de personal se ha ejecutado en un 92%, debiéndose las diferencias existentes al efecto de variación en el tipo de cambio EUR / USD

Gastos de funcionamiento: La disminución del gasto en la contratación de servicios profesionales independientes, dada la limitación actual para la organización de eventos y movilidad de personas, así como el incremento de las actuaciones en formato digital, hacen que no se llegue a ejecutar en su totalidad el presupuesto para esta partida.

Flujos positivos de las actividades de explotación:

Estos flujos surgen de las actividades de explotación, principalmente del incremento en el saldo de acreedores.

USA BASQUE TRADE AND INVESTMENT INC.

**PROGRAMATURIKO HELBURUEN BETETZE MAILARI BURUZKO MEMORIA /
*MEMORIA DEL GRADO DE CUMPLIMIENTO DE LOS OBJETIVOS PROGRAMADOS***

1.c) Ekitaldirako programatutako helburuen betetze - maila

1.c) Grado de cumplimiento de los objetivos programados para el ejercicio

| PROGRAMATURIKO HELBURUAK ETA ZENBATESPENA / OBJETIVOS PROGRAMADOS Y SU CUANTIFICACIÓN | | PROGRAMATURIKO HELBURUAK ZENBATERAINO BETE DIREN / GRADO DE CUMPLIMIENTO DE LOS OBJETIVOS PROGRAMADOS | | |
|---|---------------------------------|---|--|--|
| HELBURUA / OBJETIVO | AURREIKUSITAKO MAGNITUDEA | ESKURATUTAKO MAGNITUDEA | DESIDERATZEEI BURUZKO IRUZKINAK | |
| EKINTZA / ACCIÓN | MAGNITUD PREVISTA | MAGNITUD OBTENIDA | COMENTARIOS DESVIACIONES | |
| ADIERAZLEA / INDICADOR | | | | |
| 1. ENPRESA NAZIOARTEKOTZEKO PROIEKTUAK LAGUNTZA - APOYAR PROYECTOS DE INTERNACIONALIZACIÓN DE EMPRESAS | | | | |
| <ul style="list-style-type: none"> Aurreikusten den proiektu Kopurua – Número de proyectos previstos. Bidalitako zerbitzu emate eskainatzak – Ofertas de servicios prestados enviadas. Kanpoan lagundatako empresa kopurua – Número de empresas apoyadas en el exterior. | 17 17 17 | 26 34 30 | <p>Planteatutako helburua bete da, 2020n 34 proyecto ireki ziren eta 26 bukatu ziren. 2 baxtertu ziren, beste 2 ordezkatu ziren eta 2021n 4 bukatuko dira. / El número de proyectos planteados se ha cumplido. En 2020 se abrieron 34 proyectos y se dieron por terminados 26. 4 se terminarán en 2021, 2 fueron rechazados y 2 sustituidos.</p> <p>Hasieran planteatutako helburua, bere osotasunean bete da. / El objetivo inicialmente planteado, se ha cumplido en su totalidad.</p> <p>Aurreikusitako helburua bete da. / Se ha cumplido con el objetivo previsto.</p> | |
| 2. EUSKAL ENPRESEK ALDE ANITZEKO ERAKUNDEEKIN AURRERA DARAMATZATEN PROIEKTUAK BULTZATZA - APOYAR PROYECTOS DE EMPRESAS VASCAS CON ENTIDADES MULTILATERALES. | | | | |
| <ul style="list-style-type: none"> Lagundatako proiektuak- Proyectos apoyados. Lorlifikado proiektuak. – Proyectos conseguidos. | 5 1 | 3 0 | <p>Hasieran ezamitako helburua ez da bete. Haurten webinar bat antolatu da. / No se ha cumplido el objetivo planteado en su totalidad. Sin embargo, se organizó un webinar sobre oportunidades.</p> <p>Hasieran ezarritako helburua ez da bete. / No se ha cumplido el objetivo inicialmente planteado</p> | |
| 3. LAGUNTZAK EUSKAL ENPRESEN EZARPEÑETAN – APOYOS EN IMPLANTACIONES DE EMPRESAS VASCAS. | | | | |
| <ul style="list-style-type: none"> Lagundatako proiektuak. – Proyectos apoyados | 5 | 9 | <p>Hasieran planteatutako helburua, bere osotasunean bete da. / El objetivo inicialmente planteado, se ha cumplido en su totalidad</p> | |
| 4. PARTAIDEZA HAINBAT EKITALDITAN ETA LAGUNEGITEETAN – PARTICIPACION EN DIVERSOS EVENTOS Y ACOMPAÑAMIENTOS. | | | | |
| <ul style="list-style-type: none"> Bisitak enpresen eta erakundeen egoitzetara. – Visitas a sedes empresariales e institucionales. Bilerak enpresekin "in house" – Reuniones con empresas "in house". Azoketara, kongresuetara eta mintegietara joatea – Asistencias a ferias, congresos y seminarios. Ekitaldien antolakuntza: Empresa Jardudaldiak. – Organización de eventos: Jornadas empresariales. Ekitaldietako partaide kopurua – Número de participantes en eventos. Partaidezta hitzaldietan hizlari gisa eta elkarriketak komunikabideetan. – Participación en conferencias como ponentes y entrevistas en medios de comunicación. | 45 55 50 3 100 3 | 25 106 90 3 120 3 | <p>Martxotik aurrera, COVID zela eta, bisila eta irteera guztia kantselatu ziren beraz, helburua ez da bete. / Con la llegada de la pandemia, desde marzo se cancelaron todo tipo de visitas y salidas en persona, por lo que no se ha cumplido el objetivo inicialmente planteado.</p> <p>Bizila personalak ezin zirenez egin, batzar birtualak eta bideo deia ugari egin ziren. / Debido a la imposibilidad de realizar visitas a empresas o instituciones se produjo un aumento de reuniones virtuales y video llamadas.</p> <p>Bizitasun handiagoa erregistratu egin da aklibitate honetan, gehienak birtualak. / Se ha registrado un mayor dinamismo en esta actividad, en su mayoría de forma virtual.</p> <p>Hasieran ezamitako helburua bere osotasunean bete da. Alia era, programatutu zeuden jardunaldi batzu kantzelatu ziren, COVID dela eta, energia misioa bezela. / Se ha cumplido el objetivo inicialmente planteado en su totalidad. Sin embargo, eventos programados como la misión de energía se cancelaron por COVID.</p> <p>Ekitaldia birtualak izan direnez partaide kopuru handia egon da. Gainera, ekitaldia bukatu ondoren ikusteko aukera dago. / Como se han organizado eventos virtuales, el número de participantes ha aumentado. Además, pueden verlo posteriormente.</p> <p>Hasieran planteatutako helburua, bere osotasunean bete da. / El objetivo inicialmente planteado, se ha cumplido en su totalidad.</p> | |
| 5. EUSKAL ENPRESEI MERCATO OBJETIBOARI BURUZ LAGUNTA PUNTUALAK – APOYOS PUNTUALES OFRECIDOS A EMPRESAS VASCAS SOBRE MERCADO OBJETIVO. | | | | |
| <ul style="list-style-type: none"> Lagunza puntual kopurua – Número de apoyos puntuales. | 50 | 40 | <p>Hasieran ezamitako helburua ez da bete. Lagunza gehienak proiektuak bukurtu direlako. / No se ha cumplido el objetivo inicialmente planteado, ya que la mayoría de los apoyos se han convertido en proyectos.</p> | |